

# PROFILE: BUYER PRE-QUALIFICATION

VR Business Brokers 116 Inverness Drive East, Suite 205 Englewood, Colorado 80112

PHONE: 303-790-4691 FAX 303-799-9333

To Dennis Smith, CVA, CPA and/or Eric Reinemer, CBI, CPA for Buyer Pre-Qualification (Not to be used for other purpose)

Name: \_\_\_\_\_

Home Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone(s): \_\_\_\_\_

Company Name: \_\_\_\_\_ Address: \_\_\_\_\_

Office Phone(s): \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_ E-mail: \_\_\_\_\_

Your Occupation/Profession: \_\_\_\_\_

Job Description(s): \_\_\_\_\_

Unique Skills and/or Professional Certifications/Licenses: \_\_\_\_\_

Education: \_\_\_\_\_

Hobbies that could lead to business involvement: \_\_\_\_\_

Do you have a Resume: \_\_ Yes \_\_ No, and will you please fax it to: 303-799-9333 (We will be selling you to owner)

Reasons for wanting your own business: \_\_\_\_\_

Who else will participate with you in this purchase: \_\_\_\_\_

How long have you been looking for a business to purchase: \_\_\_\_\_

Have you terminated present employment: \_\_ Yes \_\_ No, Did you own the business involved: \_\_ Yes \_\_ No

What businesses have you owned: \_\_\_\_\_

Are you currently seeking other employment: \_\_ Yes \_\_ No. Are you working with other brokers? \_\_ Yes \_\_ No

Your ideal timing for Purchasing a Business: \_\_\_\_\_

Financial Requirements of Businesses You Would Consider:

Gross Sales: \$ \_\_\_\_\_ (minimum) to \$ \_\_\_\_\_ (maximum); Net Cash Flow: \$ \_\_\_\_\_ (min.) to \$ \_\_\_\_\_ (max.)

Price: \$ \_\_\_\_\_ (minimum) to \$ \_\_\_\_\_ (maximum); Other requirements: \_\_\_\_\_

Your Investment Capabilities:

I could invest up to \$ \_\_\_\_\_ cash & other resources: \$ \_\_\_\_\_ & still have \$ \_\_\_\_\_ for working capital.

Source and timing availability of cash investment: \_\_\_\_\_

Source and timing availability of other resources & borrowing capabilities: \_\_\_\_\_

Source and timing availability of working capital: \_\_\_\_\_

My family needs a minimum of \$ \_\_\_\_\_ pre-tax \_\_ monthly or \_\_ annual income to meet living expenses.

The above is an accurate representation of my qualification and capabilities. You have my permission to check my credit history, upon my making a written offer \_\_\_\_\_

(Your Signature)

(Please Print your name)

Description of business I am interested in \_\_\_\_\_